



DON NEWELL

Asset Management Services Group
Grubb & Ellis|Idaho Commercial Group

CAREER SUMMARY

Mr. Newell has over 25 years of experience in the real estate industry. His career began with U. S. Home Corporation in Denver, Colorado as a manager of multi-family communities. He was transferred to Las Vegas, Nevada as Project Manager for a master planned golf course community of over 1500 units. His responsibility included entitlements, product design, site development, and production home coordination.

Mr. Newell left U.S. Home after six years to become Vice-President of Operations for Christopher Homes, a Las Vegas based firm specializing in multi-million dollar custom , high end tract homes and commercial strip centers and offices. Don coupled his knowledge and expertise in production home building, with the reputation for quality and design of Christopher Homes, to form the premier high end production builder in the Las Vegas market He oversaw all day to day business functions including entitlements, financing and forward planning.

In 1993, Mr. Newell started his own development home building company establishing a presence in Utah, and in 1999, Riverside, California. During his company's tenure it has presided over the entitlement, development and construction of nearly 2,500 homes in 15 different communities, with sales revenues approaching 350 million dollars.

Mr. Newell graduated from Oakland University in Rochester, Michigan with a Bachelor of Science degree in Economics and Management. Mr. Newell is an active member in the Riverside County B.I.A., Salt Lake City B.I.A., and holds general contracting licenses in the states of California and Utah.

EXPERIENCE

- 2009 - Present: Asset Management - Grubb & Ellis|Idaho Commercial Group

EDUCATION

- Oakland University in Rochester, Michigan - Bachelor of Science degree in Economics and Management